

## TWENTY YEARS OF HELPING COMPANIES GET PAID FASTER

### Exemplary professional Customer

Service is expected from every employee



Craig Altman, President  
TRADITION SOFTWARE

Companies talk about Customer Service being important. But if you call a company and can't get a live person on the phone, is that company providing good customer service?

On April 1st of this year, TRADITION SOFTWARE celebrated its 20th anniversary. It was actually a quiet day, as we were in the process of remodeling a new office we were moving to. A company wide offsite celebration weekend is planned for later in the year.

But back in our founding year of 2005, I was a young, motivated entrepreneur, wanting to help both our customers and employees. I am proud to say over two hundred (200) companies have been using PreLien2Lien since our founding. Company interns have gone on to lucrative careers. Stay-at-home moms who were hired were able to reenter the workforce with meaningful jobs.

Being an entrepreneur has not made me rich in terms of money. But the satisfaction of helping companies get paid faster has made me rich with pride.

Construction lien law can appear complex. But it is written on a state by state basis for a reason. Our Software-As-A-Service (SaaS) solution, PreLien2Lien, and our TRADITION LIEN SERVICE division, help you navigate lien laws and use them for your business advantage.

And should you have any questions about construction lien law, you are always welcome to call our (800) 886-8770 number for help, whether you are a customer or not. You will speak right away with a live person. Because every TRADITION SOFTWARE employee is expected to provide exemplary Customer Service.

### Legal updates for PreLien2Lien

Your annual subscription to use PreLien2Lien always includes free legal updates as they become available. States with updated notices include Washington (April 2024), Arizona, Virginia (May 2024), Idaho (September 2024), Michigan (November 2024), Georgia (December 2025), Wyoming (February 2025) and California (August 2024 for Public Works DIR#).

### Take advantage of up to 20 minutes of free lien law training by phone or Zoom

Several times a month I will join a Customer Service call to provide up to twenty (20) minutes of free construction lien law training.

Many factors affect your potential lien rights. The first consideration is whether the project is on private property (Commercial, Existing Residential, New Residential). If your project is on Public property (city, county, state, park, school, or water district), you have Bond Claim or Stop Notice rights. And if your project is on Federal property (military bases, national parks, post offices) your best recourse for non payment is a Bond claim.

All too often, companies create excuses to not effectively use construction lien law. Being proactive with lien law prevents huge losses of revenue and write-offs. Don't lose money because of ignorance about lien law.

### Wilson Gosselin hired to be Customer Service Manager

In response to a large increase in business for our TRADITION LIEN SERVICE division, Wilson Gosselin was hired the new Customer Service Manager.

Wilson is a 2023 graduate of IOWA STATE UNIVERSITY (Ames, IA) with a B.S. degree in Mathematics. Wilson's responsibilities includes manager the production of all first notices for TRADITION LIEN SERVICE, and all Customer Service functions for TRADITION SOFTWARE.

Wilson is a community volunteer, playing Alto Saxophone in the Batavia Community Band that Craig Altman also is a member of. One interesting fact about Wilson is that he achieved in High School his Eagle Scout rank, the highest achievement in Scouting.

### Craig Altman marries Francesca Donato

In front of sixty (60) friends and family, TRADITION SOFTWARE's President, Craig Altman exchanged wedding vows with Francesca Donato on August 31, 2025. The ceremony was held at at Cornerstone Chinese Church in Villa Park, IL. The church formerly was Grace Lutheran Church, where Craig was baptized in 1964.

Craig's best man was his seven (7) year old grandson, Dean Trejo-Altman. Bridesmaids and Groomsmen were the five adult children of the couple: Lisa Donato, Gianna Majewski, Lauren Altman, Randall Altman, and Joseph Donato.

Francesca Altman does limited part-time work for our TRADITION LIEN SERVICE division while also working full-time for HUB INTERNATIONAL.

## tradition lien service

## Get your past due invoices paid through the effective use of each state's construction lien laws.

- Construction Liens: \$175. Includes owner and legal party verification, notarization and delivery costs. County recording fees extra.
- Bond Claims: \$75. Includes verification of bond number, owner and other legal parties, notarization and delivery costs.
- Stop Notices: \$75. Includes owner and legal party verification, notarization and certified mail delivery to lender.
- 1st Notices: \$28. Includes owner and legal party verification, certified mail delivery to owner or contractor. CALIFORNIA notices start at \$35.

Contact Craig Altman, at (800) 886-8770 x304.

RETURN SERVICE REQUESTED

# TheTradition

THE TRADITION SOFTWARE NEWSLETTER

## TIPS TO RECORD YOUR OWN CONSTRUCTION LIENS:

### Updates from NEW YORK and WISCONSIN

Every year, TRADITION LIEN SERVICE records construction liens in numerous states. For everyone's benefit, we document our research and post it on our corporate websites. A few pointers from around the country follow:

**Recorded a NEW YORK Notice Under Mechanic's Lien Law For Account Of Private Improvement in Rockland County** - A Congers, New York based HVAC Company asked our TRADITION LIEN SERVICE division to record a NEW YORK Notice Under Mechanics Lien Law For Account Of Private Improvement on a residence located in Bardonia, NY within Rockland County.

When recording a NEW YORK Notice Under Mechanic's Lien Law For Account Of Private Improvement, you not only record the lien, but you also record with a copy of the lien a Affidavit Of Service By Certified Mail. This affects the fees you pay to record a lien. Cost to record a lien with the Rockland County Clerk is \$15, regardless of the number of pages. In addition, you must include an Affidavit fee of \$5, thus making the cost to record \$20 total. The office does accept out of state business checks. Make the check out to ROCKLAND COUNTY CLERK. There is no charge to release a lien. Include a copy of the recorded lien when releasing a lien.

Turn around time to record is same day received. Both a lien and affidavit recorded will be returned with one week.

Claimants are required to file suit to foreclose on a NEW YORK Notice Under Mechanic's Lien Law For Account Of Private Improvement within one (1) year from the date the lien was recorded.

**Recording a WISCONSIN Prime Contractor Claim For Lien in Barron County** - A Minneapolis, MN based roofing and siding contractor asked our TRADITION LIEN SERVICE division to record a WISCONSIN Prime Contractor Claim For Lien for non-payment for siding work done on a residential home in Rice Lake, WI within Barron county.

Since 2016 it is mandatory that a lien should be e-recorded with the Wisconsin circuit courts portal | <https://logon.wicourts.gov> | with the county where the improved property is located. Include copies also of the legal property description and the required Notice Of Intention To File Claim For Lien that needs to be previously mailed. A recorded copy of the lien should be mailed by Certified Mail or personal delivery within thirty (30) days to the improved property's Owner.

The Barron County Clerk Of Circuit Court's fees to record are as follows: \$6.95 for eCheck (document size 8-1/2" x 11"). Actual recording is one (1) business day. You can retrieve the recorded document from the email you will receive confirming recording.

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### PRELIEN2LIEN

Do it yourself (DIY) online software solutions for construction lien, bond claim, stop notice, and lien waiver management.

- Lease on an annual basis with unlimited training, technical support by phone (800 number), and legal updates.
- Lite (10 projects) versions cost as little as \$159 in the first year.
- One or more users can share data online using any internet enabled device (computer, laptop, Mac, tablet or cell phone).
- Print notices on 8.5" x 11" plain paper, or USPS Certified Mail Pettit Forms.
- Get legal name and owner address information by purchasing for an additional fee Property Owner Reports.

