

## TRADITION SOFTWARE CELEBRATES 15-YEAR ANNIVERSARY

The best construction lien software solution began on April 1, 2005.

Entrepreneurs oftentimes start their own business because they want to be their own boss and in charge of all of the day-to-day operations of a company. They have an incredible belief in themselves in combination with a vision of where they would like their company to go.

After two very challenging years of work-



Craig Altman, President  
TRADITION SOFTWARE

ing as the VP of Marketing and Technical Support for a lien software competitor, I struck a deal at a DENNY'S restaurant in Auburn, CA to purchase the software and customer assets of SIERRA

PHOENIX, which included a very buggy, poorly supported version of PreLien2Lien.

An intense commitment to make PreLien2Lien the most reliable, easy to use, and legal lien software solution began with the hiring of Miriam Liskin in 2006. New proprietary print technology was developed and implemented that allows Custom Template Technology (CTT) to be used across the 1,600 lien, bond claim, stop notices and waivers written for fifty (50) states and the District of Columbia. Any of the default templates can now be customized with text, electronic signatures, or images.

As the business software world started changing to online software delivery, in 2016 a decision was reached to develop a Software as a Service (SaaS) version of PreLien2Lien. By 2019 all PreLien2Lien desktop users were converted to the online version.

Customer loyalty is very strong.

Forty-six (46%) percent of our current customers have been PreLien2Lien Annual Subscribers since 2005. Sixty-three (63) customers left a competitive software solution to subscribe to PreLien2Lien. Ten (10) customers are national Lien Services. And many companies have left lien services to realize the tremendous cost savings of producing lien notices in-house.

## TRADITION LIEN SERVICE hits a 10-year milestone.

To complement the do-it-yourself (DIY) Annual Subscription solution in PreLien2Lien, TRADITION LIEN SERVICE was launched as a business division of TRADITION SOFTWARE on January 1, 2010. Customers can enter their notice requests online at [www.MyLienCenter.com](http://www.MyLienCenter.com) and print lien waivers at no charge after a first notice is completed.

Over five-hundred (500) companies have signed customer agreements. Millions of dollars have been paid back as a result of construction liens, bond claims and stop notices being filed. Close to a billion dollars in lien rights have been preserved.

## Updated legal notices for DC, FL, IN, KS, TX, WI.

Your annual subscription to use PreLien2Lien always includes free legal updates as they become available. Legal updates in six (6) states since April 2019 include Florida, Washington D.C. (September 2019), Indiana (December 2019), Kansas, Texas (January 2020), Arizona (February 2020) and Wisconsin (March 2020). PreLien2Lien by design does not have notices for U.S. territories or Canada.

## JAN VIT NAMED SOFTWARE DEVELOPMENT MANAGER

Jan Vit was named the Software Development Manager in January 2020 for TRADITION SOFTWARE. His responsibilities will include managing PreLien2Lien Online ( [pl2l.com](http://pl2l.com) ) and [MyLienCenter.com](http://MyLienCenter.com), two software as a service (SaaS) websites. He is also managing our other software developers, Michal Hacura and Petr Kastanek.

Jan has worked for twenty (21) years in senior level IT positions in Chicago, New York and Europe. He is a External Lecturer for the UNIVERSITY OF ECONOMICS in Prague, where he previously earned both a Bachelors and Master's degree in Economics and Management. He also earned an MBA from BRADLEY UNIVERSITY in 2012.

## PreLien2Lien, MyLienCenter, and all corporate websites moved to AMAZON WEB SERVICES (AWS)

Annual subscribers to PreLien2Lien ([www.PL2L.com](http://www.PL2L.com)) were upgraded in August 2019 to AWS (Amazon Web Services).

The project, co-managed by TRADITION SOFTWARE President Craig Altman and Software Development Manager Jan Vit, occurred four (4) months after online users of MyLienCenter ([www.MyLienCenter.com](http://www.MyLienCenter.com)) and MyLienWaiver ([www.MyLienWaiver.com](http://www.MyLienWaiver.com)) were upgraded to AWS.

Marketing websites for TRADITION SOFTWARE ([www.TraditionSoftware.com](http://www.TraditionSoftware.com)) and TRADITION LIEN SERVICE ([www.TraditionLienService.com](http://www.TraditionLienService.com)) were also upgraded to AWS. Moving all company websites to AWS brings greater reliability in terms of website up time compared to traditional web hosting providers.

## tradition lien service

## Get your past due invoices paid through the effective use of each state's construction lien laws.

- Construction Liens: \$165. Includes owner and legal party verification, notarization and delivery costs. County recording fees extra.
- Bond Claims: \$65. Includes verification of bond number, owner and other legal parties, notarization and delivery costs.
- Stop Notices: \$65. Includes owner and legal party verification, notarization and certified mail delivery to lender.
- 1st Notices: \$24. Includes owner and legal party verification, certified mail delivery to owner or contractor. CALIFORNIA notices start at \$31.

Contact Craig Altman, at (800) 886-8770 x304.

RETURN SERVICE REQUESTED

# The Tradition

THE TRADITION SOFTWARE NEWSLETTER

## TIPS TO RECORD YOUR OWN CONSTRUCTION LIENS: Updates from KANSAS and NEW YORK

Every year, TRADITION LIEN SERVICE records construction liens in numerous states. For everyone's benefit, we document our research and post it on our corporate websites.

A few pointers from around the country follow:

1. Recording a KS Lien Statement – General Contractor in Johnson County - A national Meriden, CT based commercial fuel tank supplier asked our TRADITION LIEN SERVICE division to record a KANSAS Lien Statement – General Contractor for non-payment on for a large capacity fuel tank provided on a new distribution center in Edgerton, KS within Johnson County.

Johnson County liens and releases are recorded with the 10th Judicial District Court located in Olathe, KS. Fees to record a lien are \$17.00, release a lien is \$21.00 for 8-1/2" x 11" paper notices with no charge for additional pages. The office does accept out of state business checks. Make the check out to RTA. Be sure to include a self addressed stamped envelope for the return of the original recorded copy.

Turn around time to record is 1-3 business days after being received. Both a lien and release recorded will be returned with one week.

2. Recording a NY Notice Under Mechanic's Lien Law For Account Of Private Improvement in New York County - A California based manufacturer of architectural glass asked our TRADITION LIEN SERVICE division to record a NEW YORK Notice Under Mechanics Lien Law For Account Of Private Improvement on a new gym in the Hudson Yards district within New York County.

Cost for New York County for the lien itself is \$30, regardless of the number of pages. In addition, you must include an Affidavit fee of \$5, thus making the cost to record \$35 total. The office does accept out of state business checks, so you must get a USPS Money Order. Make the check out to NEW YORK COUNTY CLERK. There is no charge to release a lien. Include copy of recorded lien when releasing a lien.

Turn around time to record is same day received. Both a lien and affidavit recorded will be returned with one week.

Since you lease PreLien2Lien on an annual basis, help using the software to record or release a state construction lien is just a phone call away. Technical Support and training is available to you as part of your annual subscription. Additionally, if you are in a deadline crunch for just \$75 you can have a construction lien electronically recorded in 1-2 business days in over 1,100 counties, boroughs, towns and parishes across the country. For assistance, call us Monday - Friday, 8AM - 5PM CST at (800) 886-8770.

## tradition software

### PRELIEN2LIEN

**Do it yourself (DIY) online software solutions for construction lien, bond claim, stop notice, and lien waiver management.**

- Lease on an annual basis with unlimited training, technical support by phone (800 number), and legal updates.
- Lite (10 projects) versions cost as little as \$159 in the first year.
- One or more users can share data online using any internet enabled device (computer, laptop, Mac, tablet or cell phone).
- Print notices on 8.5" x 11" plain paper, or USPS Certified Mail Pettit Forms.
- Get legal name and owner address information by purchasing for an additional fee Property Owner Reports.

